

Janiya K. Foster

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OBJECTIVE: Internship in Investment Banking/Private Equity/Venture Capital

EDUCATION

Master of Business Administration, Finance and Economics, 3.86 GPA 06/2018
California State University, East Bay, Hayward, California

Bachelor of Science, Business Administration, Management Option 05/2014
California State University, Fresno, Fresno, California

EXPERIENCE

Financial Equity/Analyst Intern, Washington Capital – Pleasanton, CA 01/16 - Present

- Provide analysis of industry dynamics, identification of competitors and add-on acquisition opportunities
- Perform quantitative and qualitative analysis and identify key industry trends, competitive factors and up to five target companies within favored industries
- Determine cost basis for mergers, acquisitions, and private equity deals and perform up to five company evaluations
- Update financial information on company website and create marketing materials to enhance and acquire new client base

Credit Analyst, Chase – Ontario, CA 12/14 - 07/15

- Analyzed credit applications and made credit recommendations
- Provided one on one professional advice on delinquency and debt control
- Helped customers achieve financial goals through investigation of credit, loan interviewing, and loan analysis
- Explained loan terms and conditions to clients and closed mortgage, auto, and other personal loans
- Implemented activities focused on solving business issues and enhanced the company's competitive advantage through developing strategic alliances with other Chase entities

Investment Executive, BAE Financial Services – Orange, CA 07/14 - 12/14

- Developed and implemented financial plans for individuals, businesses, and organizations by utilizing knowledge of tax and investment strategies, securities, insurance, and pension plans
- Prepared and submitted documents to implement financial plan selected by client, and maintained contact to revise plan based on modified needs or changes in investment market
- Conducted research on various investment company funds to recommend the best possible products to clients
- Prospected for new client relationships through referrals from existing clients, frequently gained more than 10 referrals during the initial face to face interviews

AFFILIATIONS & AWARDS

Founder & President, MBA Association, CSU East Bay 01/17 - Present

- Facilitate weekly group meetings and monthly networking functions
- Recruit new members through classroom presentations and social events on campus
- Present topics for discussion and upcoming events at meetings

Outstanding Student Award, Delta Sigma Pi, CSU East Bay 2016 - 2017