

*Trustees present:* Cherrie Nanninga, Chair; Linda Renteria, Vice Chair; Evelyn Buchanan; Larry Hilty; Johan Klehs; Jenny Linton; Rich Sherratt

*Absent:* Jack Acosta; Derek Jackson-Kimball

*Staff present:* May Hernandez, Director, Educational Foundation; Krysi Riggs, Director, Alumni Engagement & Annual Giving; Fern Tyler, Director, Advancement Services

**MINUTES**

1. **Call to Order:** The meeting was called to order at 1:03p.m. with a quorum present.
2. **Approval of June 12, 2025 Meeting minutes:** The committee reviewed the minutes from June 12, 2025 with no changes presented.  
 On motion duly made, seconded, and unanimously carried, the following Minute Action was taken:

**MINUTE ACTION:** The committee approves the minutes as prepared from June 12, 2025.  
 Motion by: Larry Hilty                      Seconded by: Linda Renteria                      Motion: Passed

3. **Development Update**
  - a. **FY 24/25 Year End Results:** Evelyn presented the development report for the fiscal year ending June 30, 2025. The organization closed the year with \$12.8 million in total fundraising, exceeding the \$10 million goal and achieving the second-highest fundraising year on record. Evelyn reviewed the detailed breakdown of contributions by category.
  - b. **YTD Fundraising Report as of September 30, 2025:** Evelyn provided the year-to-date (YTD) fundraising update for the current fiscal year, which has a \$15 million goal. She reported strong early momentum, including several large gifts received at the start of the year, and expressed optimism that the goal remains achievable despite the prevailing economic climate. She reviewed the breakdown of funds raised through September 30, 2025.  
 Annual giving is already outperforming the same period last year in both total dollars raised and number of donors.  
 Krysi then delivered a presentation on Annual Giving and Alumni Engagement. The team’s goals for the year are 2,200 donors and \$785,000 in contributions. Early results are encouraging, with performance already ahead of last year. New initiatives include:
    - A special alumni experience at Bay FC Soccer games featuring reserved seating and branded swag.
    - Collaboration with the Career Engagement Center (CEC) on alumni job panels and career fairs.
    - A donor appreciation event scheduled for November 6.
    - Giving Tuesday on December 2.
 The team continues to partner across campus to increase alumni engagement through a variety of fun and meaningful activities.
4. **Vice President’s Report:** Evelyn provided staffing updates for the development team. A new Senior Director of Major Gifts has been hired and will begin on November 12, bringing extensive relevant experience. This hire will help round out the current team. One additional Director of Development position remains open and will be posted shortly; the incoming Senior Director will assist with

recruitment. Once filled, the development team will be at full capacity.  
Evelyn also reviewed recent tax law changes and their implications for charitable giving.

5. **New Business:** No new business was presented.
6. **Adjournment:** With no further business to discuss, the meeting was adjourned at 1:23pm.  
Motion by: Richard Sherratt                      Seconded by: Linda Renteria                      Motion: Passed

Dated: October 14, 2025