

CAL STATE EAST BAY EDUCATIONAL FOUNDATION
Finance & Investment Committee Meeting
Meeting Minutes
October 19, 2017 8:30-9:30 am SA 4600A

Committee Present:

Evelyn Dilsaver (Chair)
Jack Acosta
Debbie Chaw (ex officio)
Patrick Devine
Howard Hyman (by phone)
Lou Miramontes (by phone)
Janet Owen (by phone)
Marvin Remmich (by phone)

Committee Absent:

Bill Johnson (ex officio)
Kent Kelley

Staff Present:

May Hernandez
Fa'aalu Lealaimatafao
Carmen Rusca

Others present:

Brian J. Sharpes, CIMA Investment
Consultant and Director, Graystone
Consulting

Chair Dilsaver called the meeting to order at 8:30 am.

I. Approval of Meeting Minutes

The committee reviewed the minutes from July 13, 2017

Motion to Approve: Jack Acosta Seconded by: Patrick Devine Motion: Approved

II. Investment Performance Review

Brian Sharpes reviewed investment performance report as of September 30, 2017.

He noted that this has been one of the longest periods without a market correction of 10% or more. The expectation is that there will be a new Fed chair and that the Fed will increase rates in December as well another 2-3 times next year. Increased interest rates will affect the real estate market and investments with real estate in their portfolios. The foundation's investment portfolio has outperformed the market.

There were no recommendations regarding the portfolio at this time.

III. Custody Transfer

a) Benefit Analysis (Discussion) Brian Sharpes confirmed the move of his team to Graystone Consulting (Morgan Stanley) effective 10/18/2017. The move would bring costs savings of at least \$25-35K in costs to the Ed Foundation as well as provide a much higher level of resources and technology. If committee approved the transfer, it would be effective in November of 2017.

b) Approval of Custody Transfer (Action)

Minute Action to Approve Transfer from UBS Institutional Consulting to Graystone Consulting
Motion: Jack Acosta Seconded by: Janet Owen Motion: Approved

IV. Fiscal Year 17/18 Operating Budget Actuals as of September 30, 2017

Debbie Chaw reviewed the Fiscal Year 17/18 operating budget actuals as of September 30 2017. She noted that some numbers were lower than expected, i.e. Gift Administrative Fees and said this was mostly due to the type of contributions made as well as normal fluctuations in timing.

V. Meeting Dates 2018: February 15, April 19, July 12 and October 18.

Committee members will check calendars to make sure that there are no conflicts with these dates.

VI. Other Business: None

Chair Dilsaver adjourned the meeting at 9:06 am.

Dated: October 19, 2017



Debbie Chaw, Treasurer
Approved and True Copy

Recorded by Carmen Rusca, Executive Assistant to Debbie Chaw, Vice President Administration & Finance/CFO