

EXCITING ACCOUNT ASSOCIATE PROGRAM FOR EMERGING PROFESSIONALS!

Are you a dynamic, go-getter with a passion for business development, events, and a hunger for real-world experience? Look no further! Our highly coveted full-time Account Associate position is your ticket to jump start your career in the world of marketing and live events.

We're thrilled to offer this incredible opportunity starting in June 2024 with options to be in Chicago, Orlando or Las Vegas. We can't wait for you to join us.

Why Choose This Role?

- Real-time On-the-Job Training: Say hello to hands-on experience! You'll be a crucial part of our Business Development team from day one, learning the ropes by working directly with our seasoned national account teams.
- Mentorship That Matters: Work in unison with a select group of mentors who will provide you with coaching, guidance, and exciting project management assignments on a diverse range of GES accounts. They're here to help you succeed.
- Endless Opportunities: Get ready to dive into the exciting world of marketing and events. From client engagement to prospecting, selling, strategy, servicing, and execution of various client profiles and events, you'll do it all!
- Dynamic Work Environment: We believe in work-life integration. Your work environment will be a blend of remote and in-person at our offices, partner hotels, national convention centers, and production facilities. Plus, you'll have the opportunity to travel to various U.S. cities.
- Path to Success: This program isn't just a job; it's a launchpad for your career. It can open doors to roles in Business Development (focused on sales opportunities) or Client Services (event planning and execution). Plus, there are many other exciting lines of business within our organization for you to explore.
- Equitable Compensation and Benefits: We reward your hard work with equitable compensation and a comprehensive benefits package, including medical, dental, vision, life insurance, and a matching 401K.

About You:

You are the future of our industry, and we can't wait to have you on board. Here's what we're looking for:

- Positive Attitude: You radiate positivity and thrive in a team-oriented environment.
- Organization and Detail Orientation: You're able to multitask and thrive while working with diverse personalities.
- Strong Communicator: You're not afraid to convey your ideas with confidence.
- Leadership Skills: You possess the natural ability to facilitate and work with others effectively.
- Qualifications: A bachelor's degree in a relevant field such as Liberal Arts, Business, Marketing, Communications, or Hospitality Management is preferred. Proficient in Microsoft Office Suite and Adobe.

But it's not just about your qualifications; it's about your passion, drive, and creativity. You'll need to be:

- Self-Motivated: You approach obstacles with a can-do attitude and are self sufficient.
- Problem Solver: You tackle issues creatively, benefiting both GES and our clients.
- Budget Manager: You can develop and manage budgets like a pro.
- Travel Aficionado: Ready to hit the road? You should be, as this role involves up to 35% travel.

Are you ready to embark on a thrilling journey with us? Your future starts here. Become one of our next Account Associates and let's shape the future of marketing and live face-to-face events. Apply Now!