# MASTER OF SCIENCE IN

# **MARKETING ANALYTICS**



# TRANSFORMING YOUR FUTURE IN MARKETING

In the ever-evolving landscape of marketing, change is not merely a constant; it's a driving force. Digital technologies have fundamentally reshaped marketing theory and practices since the new millennium. To stay ahead in this dynamic arena, the Master of Science in Marketing Analytics (MSMA) program was born. Our mission is simple: to empower students to thrive in a digital and data-rich marketing environment.

# PROFESSIONAL DEVELOPMENT

We understand the importance of holistic career development, and that's why we proudly introduce two programs to guide your marketing journey:

#### Marketing Internship Pipeline Program

A series of workshops and access to paid marketing internships to gain hands-on experience that sets you apart in the competitive job market.

## Marketing Connect Speaker Series

Get an opportunity to hear from industry leaders and experts, gain invaluable insights, and the chance to build connections that can be a catalyst for your career.

## CAREER OUTLOOK

Possible fields for someone with skill and experience in Marketing Analytics:

Digital Analytics Manager • Digital Strategist • Digital Marketing Specialist • Digital Project Manager • Email Marketing Specialist • Marketing Analytics Manager • Marketing Researcher • Web/Mobile Analytics Specialist

## APPLYING TO THE PROGRAM

Fall applications are accepted from October 1-June 1.
Spring applications are accepted from August 1- November 1.
For international students, application deadlines are usually 1 month before the domestic deadline.

Go to Cal State Apply to submit your application.

**APPLY TODAY! CALSTATE.EDU/APPLY** 

# WHY CAL STATE EAST BAY?

- Cal State East Bay is located in the San Francisco Bay Area, known for being a vibrant economic region with many employment opportunities.
- The MSMA program is STEM-designated and tailored for students with a singular goal – to excel in the field of marketing, where data and digital innovation reign supreme.
- Our program caters to a diverse range of candidates, from fresh college graduates to seasoned professionals. Whether you're looking to make a career transition or deepen your knowledge in marketing or analytics, we provide a solid foundation for your journey.
- Students can work full-time while enrolled in this program.
- · Classes are offered in a hybrid modality.

### **ACCREDITATION**

The MS Marketing and Analytics program at Cal State East Bay's College of Business & Economics is accredited by the International Association to Advance Collegiate Schools of Business (AACSB).



# **MSMA PROGRAM CURRICULUM**

#### 1. Required Foundation Courses

The following 4 courses (12 units) are required for the program:

MKTG 607 Marketing Management

MKTG 610 Marketing Research

MKTG 612 Marketing Analytics

MKTG 628 Digital Marketing

#### 2. Elective Courses

#### Students select any 5 courses (15 units), from the following:

MKTG 634 Social and Digital Media Analytics

MKTG 620 Product and Brand Management

MKTG 632 New Venture Marketing

MKTG 636 Marketing Data Visualization

MKTG 638 Database Marketing

MKTG 637 Mobile Marketing and AI

MKTG 697 Seminar in Selected Marketing Topics

#### 3. Capstone Requirement

The following capstone course is required to complete the

MKTG 693 Marketing Analytics Capstone Project

The total number of units required for this degree is 30 units.

# MEDIAN SALARY FOR JOBS IN THE BAY AREA

Digital Analytics Manager- \$143,526

Digital Strategist- \$92,126

Digital Marketing Specialist- \$70,082

Digital Project Manager- \$123,918

Email Marketing Specialist- \$69,583

Marketing Analytics Manager- \$94,807

Marketing Researcher- \$128,775

Web Analytics Specialist- \$95,120

Source: ZipRecruiter.com

#### ATTEND AN INFO SESSION

Meet the Coordinator and learn more about the program. Register online: csueastbay.edu/cbegrad/events.html.

#### **CONTACT US**

csueastbay.edu/msma (510) 885-2419 cbe\_grad@csueastbay.edu

# **ADMISSION REQUIREMENTS**

The M.S. Marketing Analytics minimum admission requirements include:

- · Students with a baccalaureate degree in any subject from an accredited college or university may apply. If applicants do not have a business undergraduate degree, they will need to take MKTG 300 in addition to the 30 graduate credit hours.
- · Demonstrated mastery of college algebra and statistics with a grade of "C" or better in relevant coursework within 7 years of starting in the program.
- · Undergraduate degree with at least 2.5 Grade Point Average (or equivalent).
- · Acceptable percentile rankings in the verbal and quantitative section of the GRE or GMAT. No preference for one test over the other. GRE or GMAT may be waived for applicants with three or more years of full-time work experience in marketing, business analytics, or a related field verifiable with proof required by the program.
- · For international students: demonstrated proof of English proficiency, e.g. TOEFL score of 80 (internet-based), or IELTS of 6.5 or above.

Note: Admission to the program is selective.

Meeting the minimum requirements does not guarantee admission to the program.

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**COLLEGE OF BUSINESS & ECONOMICS** 

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